

Mr. N. S. Dabholkar
Chief Manager
Indian Institute of Technology
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September 10, 2018

Dear Mr. Dabholkar,

Greetings from Ramada Powai Hotel & Convention Centre and the Residence Hotel & Apartments!

At the onset, we would like to take this opportunity to thank you and your organization for considering Ramada Powai Hotel & Convention Centre & the Residence Hotel & Apartments for your valued guests.

Ramada Powai Hotel & Convention Centre and The Residence Hotel & Apartment are nestled amidst the lush green environment of Powai, offering an exotic and tranquil ambience which is flanked by the scintillating Powai & Vihar Lake. It is well connected to the airports, International airport being at 6 km & Domestic Airport at 10 kms. The hotel is conveniently accessible to the multifarious Business Centre, Convention & Exhibition zones and in close proximity to the IT Hubs such as SEEPZ & MIDC.

As part of the Wyndham Hotels Worldwide, the Hotel promises a grand lifestyle that is replete with foresight, speed and all modern conveniences as desired by today's generation business professionals.

Ramada Powai Hotel & Convention Centre offers 134 elegantly furnished guest rooms including exquisite grand suites featuring panoramic view of the lush green valley and the lake. Besides that it also offers rooms for differently abled people. All the rooms are centrally air-conditioned with cubical showers, luxurious bedding, work-desk, satellite LCD television, direct dial telephone, hi-speed wireless & wired internet connectivity, electronic safe locker and Tea/Coffee maker. Pamper your taste buds and keep your spirits soaring Ramada Powai offers contemporary world- cuisines serving "Zero Trans Fat Food" and an exotic bar and a 24 hours coffee shop. A Health Club with 24 hours state-of-the-art modern fitness equipment's & qualified gym instructors to assist you.


RAMADA
Powai Hotel & Convention Centre




**THE
RESIDENCE**
K. RAHEJA GROUP
HOTEL AND APARTMENTS

SARYU PROPERTIES & HOTELS PRIVATE LIMITED

Saki Vihar Road, Before Vihar Lake, Powai, Mumbai 400 087 Tel: +91 226777 6000, Fax: +91 22 6199 8032
E-mail: hello@ramadapowai.com website: www.ramadapowai.com

CIN No. U45200MH1982PTO27612

The Residence Hotel & Apartment has 144 well-appointed Guest rooms comparison of Rooms, Apartments & Suites with a magnificent view of the swimming pool and green valley. Our restaurant, Fusion offers multiple cuisines. We specialize in Indian, Chinese, and Continental & Italian Cuisines making it an ideal choice for business lunch or a family gathering. In addition to an elaborate ala carte menu, we also offer a daily lunch and dinner buffet. Well-equipped state of the art 24 hour gymnasium and health spa will help you to rejuvenate yourself after a long day of hectic schedule.

The Convention Centre is a standalone building within the hotel complex, steeped in 40,000 sq. ft. of lush, landscaped gardens with a swimming pool and a water fountain. Its modular design allows for large events like weddings and conventions, as well as small conferences, meetings and banquets.

skky – Our much talked about Roof Top Pan Asian Alfresco Lounge where you can savor the choicest sundowners along with tantalizing array of Thai, Vietnamese, Japanese, Malay, Indonesian Dishes & certainly some kebabs & the best firewood pizzas in town

Ramada Powai Hotel & Convention Centre & the Residence Hotel & Apartments is pleased to offer the following Corporate Rates for your esteemed organization “**Indian Institute of Technology**” subject to the terms and conditions set out in this agreement. This will be valid till from **01st October 2018 to 31st March 2019**.

The details outlined in the next few pages are an integral part of our agreement and we request you to kindly take few minutes to study the full content in this Corporate Rate.

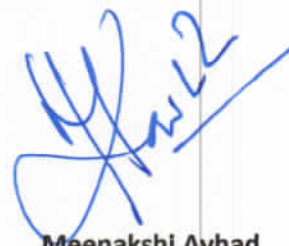
Kindly send us the acceptance of the rate letter along with the co stamp and signature.

Assuring you of our best services at all the times and look forward to welcoming your guests at
“**Ramada Powai Hotel & Convention Centre & the Residence Hotel & Apartments**”

Yours Sincerely,



Navin Somasundaran
Associate Director of Sales
9967572917



Meenakshi Avhad
Director of Sales and Marketing
09004162413


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**RAMADA POWAI HOTEL & CONVENTION CENTRE**

Room Category	Rack Rates	Corporate Tariff – INR	
		Single	Double
Superior Room	12000 plus tax	6000 plus tax	6500 plus tax
Deluxe Room	14000 plus tax	7500 plus tax	8500 plus tax
Suite	18000 plus tax	13500 plus tax	14500 plus tax

**THE RESIDENCE HOTEL & APARTMENTS**

Room Category	Rack Rates	Corporate Tariff – INR	
		Single	Double
Standard Room	9000/10000 plus tax	4750 plus tax	5250 plus tax
Deluxe Room	10000/11000 plus tax	5750 plus tax	6250 plus tax
Apartment / Suite	15000 plus tax	8000 plus tax	8500 plus tax

The above mentioned rates are EXCLUDING of Government Applicable taxes.

Extra Bed / Third person: Rs.1500 + Taxes. (Applicable only for Deluxe, Apartments & Suite Category)

Airport Transfer: INR 1500 + Taxes (One Way) on Sharing Basis for Domestic Airport and INR 1250 + Taxes (One Way) for International Airport

Our exclusive Corporate Rates are valid from 1st Oct 2018 – 31st March 2019, Subject to periodic review on the room nights productivity materialization for a minimum commitment of 100 room nights for Ramada Powai and 150 room nights for The Residence Hotel.

GUEST PRIVILEGES:**Superior Rooms/Standard Room:**

The above offer is inclusive of:

- Complimentary Buffet Breakfast at our Coffee Shop.
- Complimentary WIFI
- Complimentary Tea / Coffee maker. And business newspaper in the room.
- Complimentary packaged drinking water (2nos. replenished daily).
- Complimentary usage of Swimming Pool, Gymnasium, Spa & Recreation Room.

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TERMS AND CONDITIONS

- The hotel reserves the right to change or amend the Published and/or Corporate Rates by providing at least 14 days advance notice.
- The Special Corporate Rate offered is net- non commissionable.
- The check-in time will be 14.00 Hrs and check-out time will be 12:00 noon.
- Rooms shall have to be guaranteed by deposit, correspondence or credit card.
- Complimentary stay for child under 10 years of age sharing room with parents **without** the extra bed.
- Room bookings received through a travel agent shall not be entitled to the corporate rate.
- To avail the special corporate rates, an acceptance letter from your end is essential.
- *The above mentioned rates are Corporate Rates and will not be valid for any Social / Wedding/ Personal bookings.*
- Corporate Contracted rates will **NOT BE APPLICABLE** during **City Sold Out Dates**.
- Confirmation of the room will be offered as per category of room available at the time of reservation as per the room category rates offered above.
- The room availability and rate may be subject to change if amendments are made to a confirm booking.
- This offer cannot be clubbed with any other offer.
- This offer is not valid for Group Reservation or for 10 Rooms or more.

Reservation Policy

- **Cancellation & Modification Policy** - In case you need to modify or cancel your reservation, please do so before 18:00 Hrs (Local Time). It should also be done 02 Nights prior to the day of arrival to avoid 01 night Retention Charge.
- Confirmed booking cancelled within 24 hours will attract a cancellation fee equivalent to the room charge for each nights booked and confirmed.
- Any cancellation for a group within 15 days of arrival will attract retention for the number of rooms booked and the duration of stay.
- Should there be a No Show on the rooms booked and confirmed. Your company will be charged a retention fee equivalent to the Room Charges for each of the nights reserved and confirmed.
- Please guarantee the bookings against the credit card details. Companies enjoying the credit facilities can guarantee the reservations by sending a billing letter duly sign by the authorized person and mentioning the Pan No.
- Kindly note Non- Guaranteed reservations will be subject to availability on arrival.
- Early check in and late checkout is subject to availability and may attract additional charges.
- Govt. approved Indian ID for Indian nationals/valid Passport and valid current Indian visa for foreign nationals required upon check in.

Taxation Policy:

All rates are subject to 9% CGST and 9% SGST, rates exceeding more than INR 7499 and above are eligible for 18% CGST and 18% SGST. In case of any revision or addition in the taxes; the same would be applicable as per the statutory law.



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Confirmation:

Kindly send us the acceptance of the rate letter along with company stamp and signature.



RESERVATION PROCEDURES:

All the reservation requests shall be directed to our Reservation Office at 022- 6777 6000 or 022 – 2858 5100 or email id reservation@ramadapowai.com , roombookings@theresidencehotel.com and revenuemgr@ramadapowai.com

In case of any clarifications please do not hesitate to get in touch with the undersigned. Looking forward to a mutual beneficial relationship with your organization.

For and behalf of,
Ramada Powai Hotel &
Convention Centre and the Residence Hotel & Apartment– Mumbai

for and behalf of
Indian Institute of Technology

Navin Somasundaran	Ms. Meenakshi Avhad	Mr. N. S. Dabholkar
Associate Director of Sales	Director of Sales and Marketing	
ados@ramadapowai.com	dos@ramadapowai.com	managergh@iitb.ac.in
Signature: 	Signature: 	Signature:



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